

PORTFOLIO ANALYSIS

PREPARED FOR

March 1, 2017

MCPHERSON COUNTY COMMUNITY FOUNDATION

Page 1 of 8

PORTFOLIO OBJECTIVE: **Balanced Toward Growth**

Account(s) Included

<u>ACCOUNT NUMBER</u>	<u>ACCOUNT NAME</u>	<u>ACCOUNT TYPE DESCRIPTION</u>
273-09445	MCPHERSON COUNTY COMMUNITY FOUNDATION	Corporation

Account(s) Not Included

<u>ACCOUNT NUMBER</u>	<u>ACCOUNT NAME</u>	<u>ACCOUNT TYPE DESCRIPTION</u>
273-11063	MCPHERSON COUNTY COMMUNITY FOUNDATION	Corporation
273-11980	MCPHERSON COUNTY COMMUNITY FOUNDATION	Corporation
273-11064	MCPHERSON COUNTY COMMUNITY FOUNDATION	Corporation

The office of:

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MAKING SENSE OF INVESTING

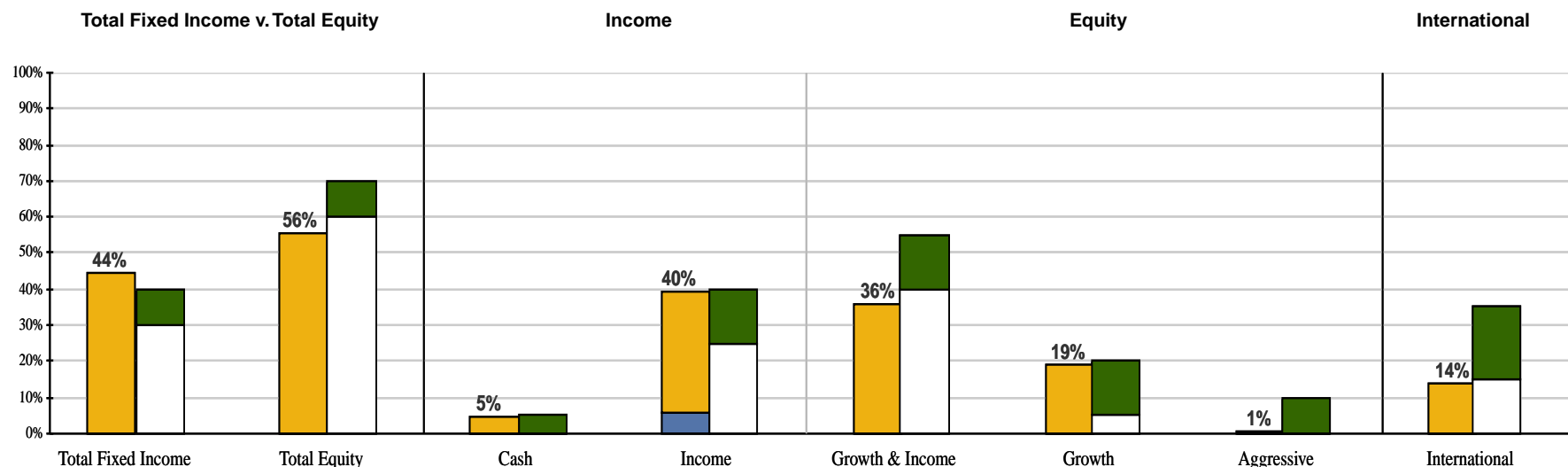
Diversification by Investment Category

Portfolio Objective: **Balanced Toward Growth**

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Prepared for: **MCPHERSON COUNTY COMMUNITY FOUNDATION**
Account Number: **273-09445**

March 1, 2017



Investment Category	Value	Actual	Suggested Range	Recommended Target
Fixed Income				
Cash	\$842,134	4.90%	0-5%	High
Income	\$6,788,679	39.51%	25-40%	Low
Total Fixed Income	\$7,630,813	44.41%	30-40%	Middle
Equity				
Growth and Income	\$6,138,455	35.72%	40-55%	Middle
Growth	\$3,275,396	19.06%	5-20%	Middle
Aggressive	\$138,176	0.80%	0-10%	Middle
Total Equity	\$9,552,027	55.59%	60-70%	Middle
Portfolio Total	\$17,182,843			
International	\$2,347,878	13.66%	15-35%	Middle
Aggressive Income (included in Income)	\$955,611	5.56%	0-10%	Middle

The Suggested Range reflects the Edward Jones Investment Policy Committee's recommended weightings for each investment category based on your Portfolio Objective. To take advantage of timely market opportunities and risks, we also recommend specific Targets within those Suggested Ranges. This report is for informational purposes only and is not an account statement. You should not rely on it to reflect your investment holdings at Edward Jones. To review your investment holdings, please refer to your account statement or Online Access. This report may include information about assets you have indicated you hold outside of Edward Jones ("Outside Assets"). The ownership, quantity and market value of these Outside Assets have not been verified by Edward Jones and Edward Jones assumes no responsibility for the accuracy of data relating to those assets. Outside Assets may not be covered by SIPC. For information on SIPC coverage of Outside Assets, you should contact the holder of those assets. If you believe any of this information is inaccurate or have concerns regarding this report, please contact your financial advisor or call our Client Relations department at 1-800-441-2357.

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What Do I Own?		What Is It Worth Today?			How Is It Diversified?								
Held By	Investment Name	Current Quantity	Current Price	Current Value	Fixed Income	Equity	Cash	Income	Growth & Income	Growth	Aggressive	International	Aggressive Income
Fixed Income													
J	CASH	842133	1.000	842,134	842,134		842,134						
J	AMERICAN FUNDS SH TERM BD FD A	140772	9.960	1,402,097	1,402,097			1,402,097				140,210 10%	
J	AMERN HIGH INCOME TRUST CL A	34136	10.460	357,072	357,072			357,072				67,844 19%	357,072
J	BOND FUND OF AMERICA CL A	54077	12.820	693,274	693,274			693,274				76,260 11%	
J	CAPITAL WORLD BOND FUND CL A	16944	19.320	327,360	327,360			327,360				196,416 60%	
J	COLUMBIA LTD DURATION CRDT A	65715	9.830	645,983	645,983			645,983				129,197 20%	
J	FIRST FED SVGS BK CD	245000	99.836	244,598	244,598			244,598					
J	FRANKLIN STRATEGIC INCOME FD A	22651	9.780	221,532	221,531			221,531				68,675 31%	141,780
J	JPMORGAN CORE BOND FUND CL A	33741	11.550	389,709	389,709			389,709					
J	JPMORGAN SHORT DURATION BOND A	36301	10.810	392,421	392,421			392,421					
J	MIZRAHI TEFAHOT BANK LTD CD	245000	99.991	244,978	244,978			244,978					
J	SALLIE MAE BANK CD	245000	99.997	244,993	244,993			244,993					
J	SANTANDER BANK CD	245000	99.999	244,998	244,998			244,998					
J	TEMPLETON GLOBAL BOND FUND A	20305	12.230	248,334	248,334			248,334				248,334 100%	248,334
J	WHITNEY BANK CD	245000	99.991	244,978	244,978			244,978					
J	ZB NA CD	245000	99.902	244,760	244,760			244,760					
Fixed Income & Equity													
J	AMERICAN BALANCED FUND CL A	16423	25.790	423,551	165,185	258,366		165,185	258,366				
J	CAPITAL INCOME BUILDER CL A	7362	59.660	439,273	74,676	364,597		74,676	364,597			166,924 38%	
J	FRANKLIN INCOME FUND CL A	205385	2.360	484,709	208,425	276,284		208,425	276,284			121,177 25%	208,425
J	INCOME FUND OF AMERICA CL A	33147	22.430	743,490	193,307	550,182		193,307	550,182			141,263 19%	
Equity													
J	AMCAP FUND CL A	12823	28.820	369,587		369,587			369,587			36,959 10%	

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J	AMERICAN MUTUAL FUND CL A	9832	38.600	379,539		379,539			379,539				
J	BERKSHIRE HATHAWAY INC CL A	1	257,100.00	257,100		257,100				257,100			
J	CAPITAL WORLD GRW & INC FUND A	6612	46.240	305,754		305,754			305,754			162,050	53%
J	CHEVRON CORP	1078	112.500	121,287		121,287			121,287				
J	COLUMBIA ACORN FUND CL A	27477	14.150	388,808		388,808				388,808			
J	COLUMBIA SMCAP VAL FD I CL A	11943	41.810	499,345		499,345				499,345			
J	FRANKLIN GROWTH CL A	6554	82.450	540,451		540,451			540,451				
J	FRANKLIN MUT GLBL DSCV FD CL A	10941	31.680	346,628		346,628			346,628			166,381	48%
J	FRANKLIN NATURAL RESOURCES A	14718	26.690	392,827		392,826			223,911	164,987	3,928	113,920	29%
J	FRANKLIN SMALL-MID CAP GRWTH A	14687	33.860	497,330		497,330				497,330			
J	FUNDAMENTAL INVESTORS FUND A	5823	57.600	335,425		335,425			335,425			33,542	10%
J	GROWTH FUND OF AMERICA CL A	8871	44.990	399,145		399,145			399,145			47,897	12%
J	INVESTMENT CO OF AMERICA FD A	10265	38.090	391,022		391,022			391,022				
J	JPMORGAN GROWTH ADVANTAGE FD A	22425	16.540	370,920		370,920			222,552	148,368			
J	JPMORGAN MID CAP EQUITY FD A	10418	46.600	485,499		485,499				485,499			
J	LORD ABBETT ALPHA STRAT FD A	7078	25.630	181,413		181,413			1,814	175,971	3,628	39,911	22%
J	LORD ABBETT SM CAP VALUE FD A	4540	22.080	100,253		100,253				100,253			
J	LORD ABBETT VALUE OPPTYS FD A	9688	19.910	192,895		192,895				192,895			
J	NEW PERSPECTIVE FUND CL A	7682	37.800	290,395		290,395			290,395			139,389	48%
J	NEW WORLD FUND CL A	2368	55.140	130,620		130,620					130,620	130,620	100%
J	POWERSHARES QQQ TR	2882	130.020	374,729		374,729			374,729				
J	SMALLCAP WORLD FUND CL A	4480	49.070	219,835		219,835				219,835		120,909	55%
J	VANGUARD INDEX TR MID CAP STK	2025	38.130	77,236		77,236				77,236			
J	VANGUARD INDEX TR SM CAP GRWTH	1715	39.510	67,769		67,769				67,769			
J	WASHINGTON MUTUAL INVS FD CL A	9024	42.860	386,787		386,787			386,787				

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Held By	Investment Name	Current Quantity	Current Price	Current Value	Fixed Income	Equity	Cash	Income	Growth & Income	Growth	Aggressive	International	Aggressive Income
Portfolio Total				\$17,182,843	\$7,630,813	\$9,552,027	\$842,134	\$6,788,679	\$6,138,455	\$3,275,396	\$138,176	\$2,347,878	\$955,611
					44%	56%	5%	40%	36%	19%	1%	14%	6%

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Putting Your Performance into Perspective

Reviewing your investment performance over time is an important step to determine if you're on track toward achieving your financial goals.

To put your performance into perspective, this report can help you answer the following questions:

1. How am I doing overall?

Answering this question is critical to staying on track, but it can be complex. Your personal rate of return, an industry-defined calculation, measures the performance of your account(s) by taking into consideration several factors, including the timing and amount of any additions or withdrawals you've made, dividends and interest paid, costs incurred and taxes withheld.

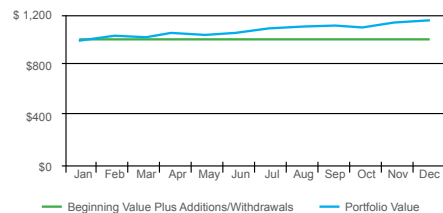
When it comes to comparing your personal rate of return, we believe that the benchmark most meaningful to you should be the rate of return needed to achieve your goal. To determine that rate of return, your financial advisor takes into account your specific goal, comfort with risk, and how long you have to invest.

How Your Personal Rate of Return Is Calculated

Within one year, both John and Jane deposit and invest \$1,000 and achieve a \$100 gain, each ending the year with \$1,100.

John

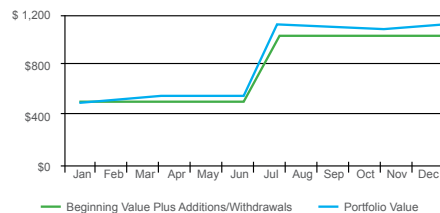
January:..... Invested \$1,000
Rate of Return..... 10%



Because there were no additional investments or withdrawals, his personal rate of return is identical to the dollar-change percentage, 10%.

Jane

January:..... Invested \$500
July: Invested other \$500
Rate of Return..... 13.4%



Her rate of return is higher because half of her deposit was not invested until July, which means her investments had to perform better to achieve that same \$100 growth.

2. How is a specific investment doing?

When evaluating the specific investments you own, there are multiple factors to consider. Since this report is simply a snapshot in time, we believe you should consider not just an investment's current value but also:

- The outlook for the investment, including the Edward Jones Research Opinion
- The investment's return over time
- Your cost basis, which can help you better understand your possible capital gain or loss if you sell the investment
- The purpose of the investment in your portfolio (current income, growth potential, etc.)

At Edward Jones, we began tracking performance for clients on January 1, 2009. This information is based on the performance of your investments since they have been held in the current account, but no earlier than January 1, 2009. This also includes investments you owned during this time period but have since sold. Certain events, including a transfer of an investment between accounts, a share class conversion, or a change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated. Returns of less than 12 months are not annualized.

We're providing you this information to help you stay informed and, in turn, on track to meet your long-term financial goals. If you have any questions, talk with your financial advisor.

For more information, see www.edwardjones.com/performance

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Cost basis is the amount of your investment for tax purposes and is used to calculate gain or loss incurred on the sale or other disposition of a security. Cost basis is not a measure of performance. The cost basis amounts in this report should not be relied upon for tax preparation purposes. Please refer to your official tax documents for more information about reporting cost basis to the IRS. You should consult your attorney or qualified tax advisor regarding your situation.

Commissions and fees are included in your personal rate of return calculation. The rate of return information is provided by a third-party vendor and Edward Jones does not guarantee the accuracy of the return calculation. Performance information represents past performance and does not guarantee future results. The value of your account(s) is subject to market fluctuations such that, when your investments are withdrawn, they may be worth more or less than the stated value in this report.

Any Edward Jones Research Opinions referenced in this Portfolio report do not take into account your particular investment profile and are not intended as express recommendations to purchase, hold or sell particular securities. You should contact your Edward Jones financial advisor before acting upon the Research Opinions referenced in this Portfolio report.

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- BarCap Aggregate Bond Index¹ – Measures the performance of government, mortgage-backed, asset-backed and corporate securities with at least one year to maturity.
- BarCap Municipal Bond Index¹ – This market-cap weighted index includes investment-grade, tax-exempt bonds and is classified into four main sectors: General Obligation, Revenue, Insured, and Pre-refunded. Bonds with floating rates (including derivative and residual interest securities) are excluded.
- Russell 2000 Index² – Following the Russell 1000 measurement of the 1,000 largest U.S. companies, this index measures the performance of the next 2,000 largest U.S. companies based on total market capitalization, representing approximately 8% of the invested U.S. equity market.
- S&P 500 Index³ – A broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. While many of the stocks are among the largest, this index also includes many relatively small companies. It is a float-adjusted, capitalization-weighted index (stock price times number of publicly available shares outstanding), calculated on a total return basis with dividends reinvested.
- S&P 700 Index³ – The S&P 700 index measures the non-United States component of global equity markets. The index covers all regions included in the S&P Global 1200 (Europe, Japan, Canada, Australia, Asia, and Latin America) except for the United States, which is represented by the S&P 500. The index is market-cap weighted and based in U.S. dollars.

Index returns on your Performance Benchmarking report are customized to reflect the timing of your specific additions and withdrawals. Custom benchmark return calculations are provided by a third-party vendor and are not generated by the index providers.

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Performance Summary

Portfolio Objective: **Balanced Toward Growth**

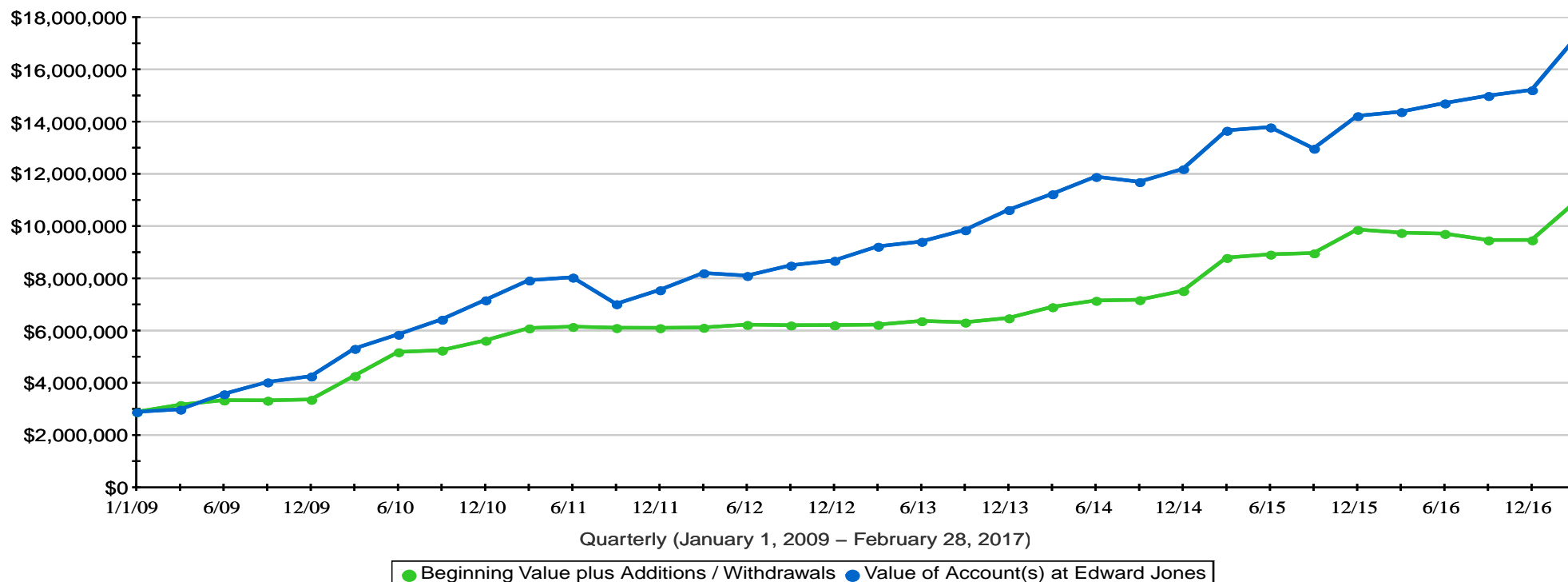
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Assets Held by Jones

This summary details the value of your account(s) at Edward Jones, excluding any annuities and linked mutual funds you own.



Value of Account(s) at Edward Jones	2014	2015	2016	2017	Since 01-Jan-2009
Beginning Value	\$10,623,708.88	\$12,188,635.06	\$14,220,675.24	\$15,214,541.33	\$2,888,287.96
Amount Added / Withdrawn	\$1,042,103.53	\$2,345,670.52	(\$400,092.87)	\$1,447,322.03	\$8,029,142.50
Return in \$	\$522,822.64	(\$313,630.34)	\$1,393,958.95	\$522,153.02	\$6,266,585.90
Ending Value of Account(s) at Edward Jones	\$12,188,635.06	\$14,220,675.24	\$15,214,541.33	\$17,184,016.37	\$17,184,016.37
					Annualized Return
Your Personal Rate of Return as of February 28, 2017	4.67%	-2.36%	9.96%	3.31%	8.93%

Please refer to "Putting Your Performance into Perspective" for Important Information.