# PORTFOLIO ANALYSIS

PREPARED FOR

January 11, 2021

# MCPHERSON COUNTY COMMUNITY FOUNDATION

Page 1 of 7

PORTFOLIO OBJECTIVE: Growth Focus

Account	(s	) Included
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ACCOUNT NUMBER ACCOUNT N

ACCOUNT NAME ACCOUNT TYPE DESCRIPTION

SELECT-Corporation

273-09445 MCPHERSON COUNTY

COMMUNITY FOUNDATION

Account(s) Not Included

ACCOUNT NUMBER ACCOUNT NAME ACCOUNT TYPE DESCRIPTION

273–11063 MCPHERSON COUNTY

COMMUNITY FOUNDATION

273–11980 MCPHERSON COUNTY

COMMUNITY FOUNDATION

273-11064 MCPHERSON COUNTY

COMMUNITY

SELECT-Corporation

SELECT-Corporation

SELECT-Corporation

This report includes assets held at Edward Jones and certain assets held at a vendor for which Edward Jones is broker of record. It excludes Non–ERISA retirement plans, certain 529 plans and certain variable annuities. If you believe any of this information is inaccurate or have concerns regarding this report, please contact your financial advisor, call our Client Relations department at 800–441–2357 or review your account online at edwardjones.com/access. Additional important disclosures can be found at edwardjones.com/disclosures.

A variety of investments may help you reach your investment goals. These investments may have different costs, which impact our compensation and, as a result, create a conflict of interest. For more details please ask your financial advisor or visit edwardjones.com/compensation.

For additional information on the scope and terms of your relationship with Edward Jones and your financial advisor as well as the services we offer, please see our Client Relationship Summary and Important Information About Our Brokerage Services documents as well as other important information which can be found at www. edwardjones.com/disclosures/reg-bi-form-crs.

#### The office of:

**Brad Seibel** 

Financial Advisor (620) 241-6033





## **Diversification by Investment Category**

Portfolio Objective: Growth Focus

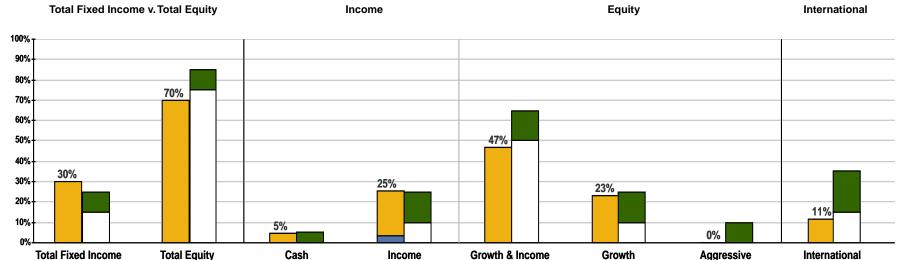
Brad Seibel

Prepared for: MCPHERSON COUNTY COMMUNITY FOUNDATION

Account Number: 273-09445

January 11, 2021

Financial Advisor (620) 241–6033



Investment Category	Value	Actual	Suggested Range	Recommended Target
Fixed Income				
Cash	\$1,730,754	4.66%	0–5%	Middle
Income	\$9,428,442	25.40%	10–25%	Middle
Total Fixed Income	\$11,159,196	30.06%	15–25%	Middle
Equity				
Growth and Income	\$17,457,534	47.03%	50–65%	Middle
Growth	\$8,499,544	22.90%	10–25%	Middle
Aggressive	\$0	0.00%	0–10%	Middle
Total Equity	\$25,957,078	69.93%	75–85%	Middle
Portfolio total with unsettled trades	\$37,116,274			
International	\$4,230,650	11.40%	15–35%	Middle
Aggressive Income (included in Income)	\$1,194,794	3.22%	0–5%	High

The Suggested Range reflects the Edward Jones Investment Policy Committee's recommended weightings for each investment category based on your Portfolio Objective. To take advantage of timely market opportunities and risks, we also recommend specific Targets within those Suggested Ranges. This report is for informational purposes only and is not an account statement. You should not rely on it to reflect your investment holdings at Edward Jones. To review your investment holdings, please refer to your account statement or Online Access. This report may include information about assets held by a vendor outside of Edward Jones ("Vendor-held Assets"). The ownership, quanton inty and market value of these assets have not been verified by Edward Jones assumes no responsibility for the accuracy of data relating to these assets. These Vendor-held Assets may not be covered by SIPC. For information is inaccurate or have concerns regarding this report, please contact your financial advisor, call our Client Relations department at 800–441–2357 or review your account online at edwardjones. com/access. Additional important disclosures can be found at edwardjones.com/disclosures.



## **Diversification by Investment Category**

Portfolio Objective: Growth Focus Page 3 of 7

**Brad Seibel** 

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January 11, 2021

Financial Advisor

Account Number: 273-09445

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(020)	211 0000	

	What Do I Own?	What	: Is It Worth To	day?	How Is It Diversified?								
Held By	Investment Name	Current Quantity	Current Price	Current Value	Fixed Income	Equity	Cash	Income	Growth & Income	Growth	Aggressive	International	Aggressive Income
Fixed	Income												
J	MONEY MARKET INVESTMENT SHARES	1730754	1.000	1,730,754	1,730,754		1,730,754						
J	AMERICAN BOND FUND OF AMER A	12509	13.680	171,133	171,133			171,133				18,825 11%	
J	AMERICAN HIGH-INCOME TRUST A	44711	10.180	455,159	455,159			455,159				54,619 12%	455,159
J	FRANKLIN STRATEGIC INCOME A	26268	9.510	249,811	249,811			249,811				69,947 28%	117,411
J	FRANKLIN U.S. GOVT SECS A	155653	6.070	944,814	944,814			944,814					
J	INVESCO QUALITY INCOME A	126647	11.900	1,507,108	1,507,108			1,507,108					
J	INVESCO SHORT TERM BOND A	184806	8.680	1,604,123	1,604,123			1,604,123				192,495 12%	
J	JPMORGAN CORE BOND A	122504	12.180	1,492,102	1,492,102			1,492,102					
J	JPMORGAN GOVERNMENT BOND A	142149	11.190	1,590,649	1,590,649			1,590,649					
J	TEMPLETON GLOBAL BOND A	24689	9.760	240,973	240,973			240,973				171,091 71%	240,973
Fixed	Income & Equity												
J	AMERICAN CAP INC BUILDER A	8462	64.150	542,898	157,441	385,458		157,441	385,458			190,014 35%	
J	AMERICAN INC FUND OF AMER A	46419	24.000	1,114,071	345,362	768,709		345,362	768,709			233,955 21%	
J	FRANKLIN INCOME A1	252818	2.320	586,539	381,250	205,289		381,250	205,289				381,250
J	INVESCO EQUITY AND INCOME A	98462	11.270	1,109,676	288,516	821,161		288,516	821,161				
Equit	ty												
J	AMERICAN CAP WRLD GRW & INC A	20881	60.940	1,272,511		1,272,511			1,272,511			661,706 52%	
J	AMERICAN FUNDAMENTAL INV A	22201	70.780	1,571,453		1,571,453			1,571,453			298,576 19%	
J	AMERICAN MUTUAL A	30703	45.410	1,394,236		1,394,236			1,394,236			181,251 13%	
J	AMERICAN NEW PERSPECTIVE A	28655	62.920	1,802,981		1,802,981			1,802,981			793,312 44%	
J	AMERICAN SMALLCAP WORLD A	21696	81.910	1,777,165		1,777,165				1,777,165		924,126 52%	
J	AMERICAN WASH MUTUAL INV A	22713	51.240	1,163,840		1,163,840			1,163,840				

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## **Diversification by Investment Category**

Portfolio Objective: Growth Focus Page 4 of 7

**Brad Seibel** 

Prepared for: MCPHERSON COUNTY COMMUNITY FOUNDATION

January 11, 2021

Financial Advisor

Account Number: 273-09445

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	What Do I Own?	at Do I Own? What Is It Worth Today? How Is It Diversified?		How Is It Diversified?									
Held By	Investment Name	Current Quantity	Current Price	Current Value	Fixed Income	Equity	Cash	Income	Growth & Income	Growth	Aggressive	International	Aggressive Income
J	BERKSHIRE HATHAWAY INC CL A	1	350,655.00 0	350,655		350,655				350,655			
J	BERKSHIRE HATHAWAY INC CL B	151	233.540	35,265		35,265				35,265			
J	FRANKLIN GROWTH OPPORT A	19676	54.170	1,065,895		1,065,895			1,065,895				
J	FRANKLIN MUTUAL GLOBAL DISC A	31531	29.120	918,196		918,196			918,196			440,734 48%	
J	FRANKLIN SMALL-MID CAP GRW A	25077	48.210	1,208,992		1,208,992				1,208,992			
J	INVESCO EQUAL-WEIGHT S&P 500 A	15261	69.080	1,054,275		1,054,275			590,394	463,881			
J	INVESCO QQQ TR	6375	316.120	2,015,504		2,015,504			2,015,504				
J	JPMORGAN GROWTH ADVANTAGE A	40080	31.220	1,251,308		1,251,308			875,916	375,392			
J	JPMORGAN LARGE CAP GROWTH A	22633	60.920	1,378,829		1,378,829			1,378,829				
J	JPMORGAN MID CAP EQUITY A	26027	56.320	1,465,843		1,465,843				1,465,843			
J	SPDR DOW JONES INDUST AVE ETF	3882	309.710	1,202,554		1,202,554			1,202,554				
J	VANGUARD LARGE CAP ETF	138	178.330	24,610		24,610			24,610				
J	VICTORY SYCAMORE EST VALUE A	30950	42.560	1,317,275		1,317,275				1,317,275			
J	VICTORY SYCAMORE SMALL CO OP A	30559	49.250	1,505,076		1,505,076				1,505,076			
Portf	olio total with unsettled trades			\$37,116,27 4	11,159,196	25,957,078	\$1,730,754	\$9,428,442	17,457,534	\$8,499,544	\$0	\$4,230,650 11%	\$1,194,794
					30%	70%	5%	25%	47%	23%	0%	11%	3%

Reviewing your investment performance over time is an important step to determine if you're on track toward achieving your financial goals. To put your performance into perspective, this report can help you answer the following questions:

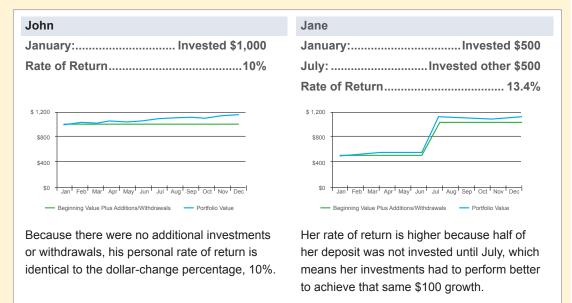
### 1. How am I doing overall?

Answering this question is critical to staying on track, but it can be complex. Your personal rate of return, an industry-defined calculation, measures the performance of your account(s) by taking into consideration several factors, including the timing and amount of any additions or withdrawals you've made, dividends and interest paid, costs incurred and taxes withheld.

When it comes to comparing your personal rate of return, we believe that the benchmark most meaningful to you should be the rate of return needed to achieve your goal. To determine that rate of return, your financial advisor takes into account your specific goal, comfort with risk, and how long you have to invest.

#### How Your Personal Rate of Return Is Calculated

Within one year, both John and Jane deposit and invest \$1,000 and achieve a \$100 gain, each ending the year with \$1,100.



### 2. How is a specific investment doing?

When evaluating the specific investments you own, there are multiple factors to consider. Since this report is simply a snapshot in time, we believe you should consider not just an investment's current value but also:

- The outlook for the investment, including the Edward Jones Research Opinion
- · The investment's return over time
- Your cost basis, which can help you better understand your possible capital gain or loss if you sell the investment
- The purpose of the investment in your portfolio (current income, growth potential, etc.)

At Edward Jones, we began tracking performance for clients on January 1, 2009. This information is based on the performance of your investments since they have been held in the current account, but no earlier than January 1, 2009. This also includes investments you owned during this time period but have since sold. Certain events, including a transfer of an investment between accounts, a share class conversion, or a change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated. Returns of less than 12 months are not annualized.

We're providing you this information to help you stay informed and, in turn, on track to meet your long-term financial goals. If you have any questions, talk with your financial advisor.

For more information, see www.edwardjones.com/performance.

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Cost basis is the amount of your investment for tax purposes and is used to calculate a gain or loss incurred on the sale or other disposition of a security. Cost basis is not a measure of performance. The Cost Basis Date generally reflects the initial trade date of the oldest shares you currently hold in your account. If the Cost Basis Date for a mutual fund is 5/28/2010, you likely purchased the first lot of that mutual fund on or before 5/28/2010; however, that is the date Edward Jones began tracking mutual fund cost basis for reporting purposes. If the security was transferred to Edward Jones, the Cost Basis Date reflects the information we were provided by the firm where the security was formerly held (e.g., if the Cost Basis Date is 1/1/1901). The Cost Basis Dates and amounts in this report should not be relied upon for tax preparation purposes. Please refer to your official tax documents for more information about reporting cost basis to the IRS. You should consult your attorney or qualified tax advisor regarding your situation.

Commissions and fees are included in your personal rate of return calculation. The rate of return information is provided by a third-party vendor and Edward Jones does not guarantee the accuracy of the return calculation. Performance information represents past performance and does not guarantee future results. The value of your account(s) is subject to market fluctuations such that, when your investments are withdrawn, they may be worth more or less than the stated value in this report.

Any Edward Jones Research Opinions referenced in this Portfolio report do not take into account your particular investment profile and are not intended as express recommendations to purchase, hold or sell particular securities. You should contact your Edward Jones financial advisor before acting upon the Research Opinions referenced in this Portfolio report.

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Indexes listed are used as a general measure of market performance for a particular asset class or type. Securities indices assume reinvestment of all distributions and interest payments and do not take into account brokerage fees, taxes or investment management fees. If such fees and taxes were taken into account, they would have the effect of reducing performance. Securities in your portfolio will not be identical to those in the indexes, and performance of your portfolio will differ. An index is unmanaged and is not meant to depict an actual investment.

- BarCap Aggregate Bond Index<sup>1</sup> Measures the performance of government, mortgage-backed, asset-backed and corporate securities with at least one year to maturity.
- BarCap Municipal Bond Index¹ This market-cap weighted index includes investment-grade, tax-exempt bonds and is classified into four main sectors: General Obligation, Revenue, Insured, and Pre-refunded. Bonds with floating rates (including derivative and residual interest securities) are excluded.
- Russell 2000 Index<sup>2</sup> Following the Russell 1000 measurement of the 1,000 largest U.S. companies, this index measures the performance of the next 2,000 largest U.S. companies based on total market capitalization, representing approximately 8% of the invested U.S. equity market.
- S&P 500 Index<sup>3</sup> A broad-based measurement of changes in stock market conditions based
  on the average performance of 500 widely held common stocks. While many of the stocks are
  among the largest, this index also includes many relatively small companies. It is a float-adjusted,
  capitalization-weighted index (stock price times number of publicly available shares outstanding),
  calculated on a total return basis with dividends reinvested.
- S&P 700 Index³ The S&P 700 index measures the non-United States component of global equity markets. The index covers all regions included in the S&P Global 1200 (Europe, Japan, Canada, Australia, Asia, and Latin America) except for the United States, which is represented by the S&P 500. The index is market-cap weighted and based in U.S. dollars.

Index returns on your Performance Benchmarking report are customized to reflect the timing of your specific additions and withdrawals. Custom benchmark return calculations are provided by a third-party vendor and are not generated by the index providers.

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# **Edward Jones**

## **Performance Summary**

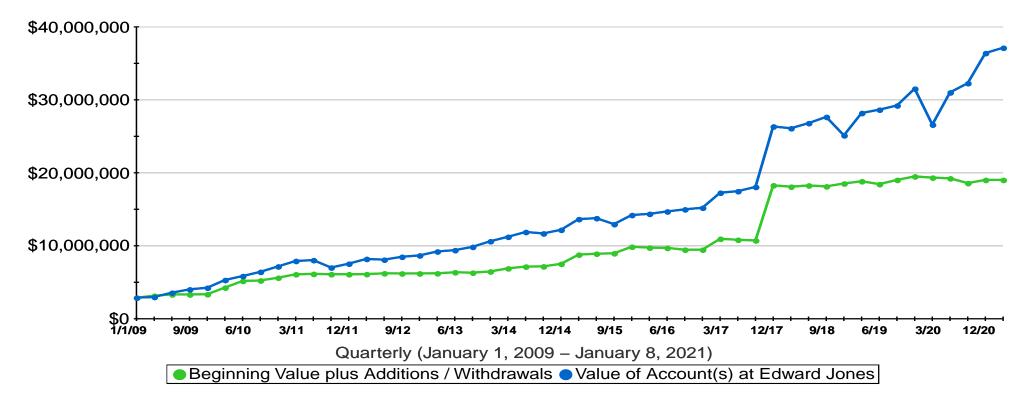
Portfolio Objective: Growth Focus

**Brad Seibel** Financial Advisor **Prepared for: MCPHERSON COUNTY COMMUNITY FOUNDATION** 

Account Number: 273-09445

(620) 241-6033

This summary details the value of your account(s) at Edward Jones. It excludes information about assets held by a vendor outside of Edward Jones.



Value of Account(s) at Edward Jones	2018	2019	2020	2021	Since 01–Jan–2009
Beginning Value	\$26,355,394.44	\$25,135,945.34	\$31,537,485.26	\$36,413,698.23	\$2,888,287.96
Amount Added / Withdrawn	\$247,037.11	\$969,168.98	(\$478,310.33)	\$0.00	\$16,140,011.43
Return in \$	(\$1,466,486.21)	\$5,432,370.94	\$5,354,523.30	\$725,593.50	\$18,110,992.34
Ending Value of Account(s) at Edward Jones	\$25,135,945.34	\$31,537,485.26	\$36,413,698.23	\$37,139,291.74	\$37,139,291.74
					Annualized Return
Your Personal Rate of Return as of January 8, 2021	-5.60%	21.30%	17.15%	1.97%	9.98%

Please refer to "Putting Your Performance into Perspective" for Important Information.

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